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## **Global DMC Partners Continues Strategic Expansion**

**Washington, D.C.** — Three months out from its launch, visionary business leaders created a truly global network of destination management companies. Global DMC Partners has exclusive partnerships with more than 50 destination management companies, which together serve over 100 destinations worldwide.

"Many clients and partners urged us to create a company they could trust, one that consistently delivers exceptional and fair value through the loyalty and extraordinary talent of its exclusive DMC partners worldwide," said Catherine Chaulet, President, Global DMC Partners, headquartered in Washington, D.C. "We're absolutely thrilled to have their support, and to unite a team with decades of experience, a deep commitment to clients' success, and a global mindset built into our DNA."

Chaulet, a Franco-American served as Senior Vice President at BostonCoach and Best of Boston, a Fidelity Investment Company. Senior Vice President, Stacy Tischler, formerly worked for a Washington, D.C. based DMC consortium.

New additions to the sales team this month include Sebastian Kubin in Germany, and Misti Kittman in Texas. They join a powerhouse team with more than 50 years of combined experience in the DMC industry: Dawn Barbeau, Vice President of Sales, Chicago; Shelley L. Meixell, Vice President of Sales, Washington, D.C.; Riley Sharp, Sales Manager, Chicago; and Hannah Oppenheim, Marketing and Events Associate, Washington, D.C.

"Everyone on this extraordinarily talented team has a passion for the world of destination management and for serving the needs of our clients and partners," Chaulet said. She outlined three other critical brand distinctions for Global DMC Partners:

**Global Reach**: "Our relationship with our DMC partners is more than just a marketing representation firm. We are a global consortium with sales and client representatives in the USA and in Europe."

**Quality Partnerships:** "Having taken the time to carefully vet and handpick each DMC partner, clients can rest assured that their programs are being managed by the 'best of the best' at individual destinations. Each DMC has a proven track record of success, extensive local expertise and valuable local connections as well as proven financial stability."

**Service Commitment**: Each client is assigned a dedicated, long-term advisor who functions as a seamless extension of the client's team, a destination expert, and an advocate during creative brainstorming. Advisors make sure RFPs are recognized within 24 hours, shepherd clients through the fine-points of negotiations, and work with them through program completion.

For Global DMC Partners, it's full-speed ahead: "We're a new company with a new vision, and we've got an incredibly passionate, talented team to make it come alive," Chaulet said. "Stay tuned for more from Global DMC Partners."

For more information, including a complete list of destination management companies in the Global DMC Partners network, visit globaldmcpartners.com.

## **About Global DMC Partners:**

Global DMC Partners is the only truly global network of independent destination management companies and sales advisors, offering planners worldwide solutions to their destination management needs. Formed in December 2013 by visionary industry veterans, Global DMC Partners has exclusive partnerships with more than 50 DMCs, which together represent over 100 destinations worldwide. Thanks to a team with decades of experience and a passion for the industry, Global DMC Partners provides an unparalleled level of creativity and commitment to clients, promising to deliver one-of-a-kind programs and a singular standard of excellence.

## For more information:

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